# PGA.com Profile Optimization



#### What is PGA.com Pro Services?

This service allows you to manually update your profile on PGA.com. You can access this service by going to <a href="http://www.pga.com/pro-services">http://www.pga.com/pro-services</a>.



#### Why You Should Use It:

1.5 million users visit PGA.com each month. Updating your profile can help these consumers more easily find your business. And best of all, it's free to update and add contact information to your profile.

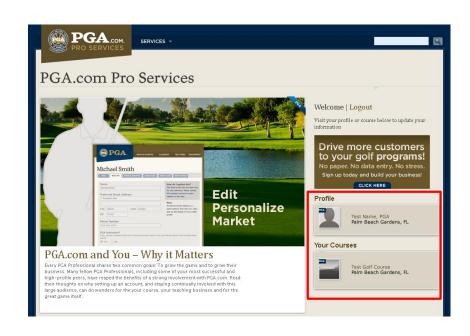
"PGA.com has been an amazing resource to my teaching business. Through my profile, new clients can find out where I work and what my specialties are, any time, day or night. So many people search online for every product and service; golf instruction is no exception! "

- Joe Plecker, Director of Instruction. Baltimore Country Club. (Lutherville, MD)



#### **How to Access Your Profile**

- 1. Go to <a href="http://www.pga.com/pro-services">http://www.pga.com/pro-services</a>
- Login using your PGALinks.com username and password
- 3. After logging in, you should see your name and facility information on the right hand side. Click on your name to access your profile.





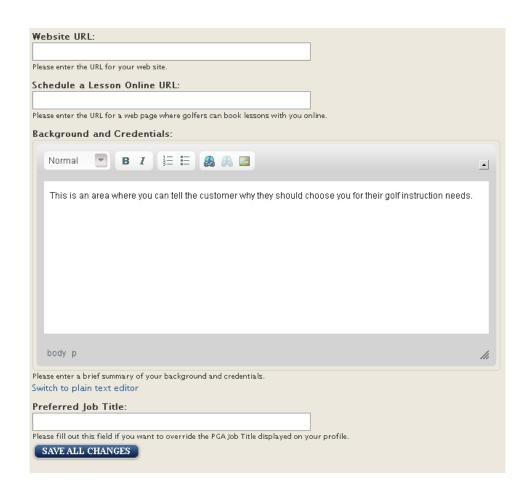
### **Updating Your Profile – Basic Info**

In your profile you should see a number of blue tabs at the top of your profile. Click each one to update your info.

Here are a couple of key items you'll want to edit:

#### Basic Info Tab:

- Your Website URL
- Background & Credentials
- Preferred Job Title





### **Updating Your Profile - Photo**

Add your favorite photo here. As you can see, profiles with photos really stand out.





1. David Stephens, PGA
Director of Golf
Majestic Golf Land
2550 Orange Ave
Signal Hill, CA 90755-3536
(562) 989-1876



2. Robert L. Nunn, PGA
Golf Instructor
Lake Forest Golf & Description of Control 2308 Cherry Ave
Lake Forest, CA 92630-5300
(949) 436-9363



3. John F. Siegenthaler, PGA
Golf Instructor
Night Hawk Golf Center
814 State Route 3 S
Gambrills, MD 21054-1621
(410) 721-9349



4. Test Name, PGA
Assistant Professional

Alpharetta, GA 30022-5538



5. Doug G. Roberts, PGA
Director of Instruction
Southgate Golf Course
1975 5 Tonaquint Dr
5t George, UT 84770-8724
(435) 628-0000



6. Test Name, PGA
Golf Instructor

Louisville, KY 40207-1055



### **Updating Your Profile – Services & Links**

By adding in your services and social media links, you can more easily increase followers and better stay connected with new customers.





### **Updating Your Profile – Awards & Specialties**

Let people know of your accomplishments. Use this area to enter any awards you may have won during your career.

You can also enter in specialties so that you can target the right type of customer for your business.

Recognition & Awards: Please list any service awards and recognition you'd like to list in your PGA.com profile. List the year you received the award or recognition and the description. (You do not need to list PGA of America National Awards.)	
Year: Description:	
Specialties: What is your specialty in the golf business? Check any below that apply.	
☐ General Management	☐ Golf Operations
☐ Instruction	☐ Playing
☐ Tournament Operations	☐ Retailing
☐ Marketing	Ownership and Leasing
☐ Food and Beverage	☐ Membership Sales
☐ Player Development	
Areas of Focus:	
☐ Adults	☐ Junior Golf
☐ Golf for Women	□ Seniors
Focus on the following customer group(s)	



### **Updating Your Profile – Upload Video**

If you have any videos that showcase your business, you can add them to PGA.com. It's a great way to give customers a first-hand look at who you are and how you can help them improve.





#### **Finished Product:**

After you've completed these steps, visit PGA.com, search for instruction in your area, and see how your profile looks. You can then copy this process for your facility's profile.

